Strategic Sourcing Department  
780 Grant Street  
Denver, CO 80203

Date: February 2, 2018

Subject: Request For Proposal, #BD1835, DIGITAL VIDEO RECORDER (DVR), CAMERAS & ACCESSORY EQUIP.

Enclosures:  
1) Request for proposal cover sheet  
2) General terms and conditions  
3) Special terms and conditions.  
4) Scope of work/Specifications  
5) Pricing template

To: All prospective bidders:

Thank you for obtaining this Request For Proposal on line.

Please note: Denver Public Schools’ Strategic Sourcing Department is also using an on-line ‘Bid Provider’ service, ‘Bid Net’. Please refer to Bids and Proposals section under Doing Business/Bids option on the DPS Strategic Sourcing website for official bid documents. Please, carefully review the proposal as the District’s proposal documents have been revised.

Enclosed, please find a Request for Proposal to provide Denver Public Schools with DIGITAL VIDEO RECORDER (DVR), CAMERAS & ACCESSORY EQUIP for the District Transportation Department. Unless otherwise noted, (bidders) must provide a proposal on all of the requirements stated within this request. Bidders must be able to commit the resources necessary to provide the services requested in a timely manner and conform to the material aspects of the scope of work enclosed. To be considered valid in the selection process, all proposals must follow the critical dates, as set forth below:

Critical dates:

1) RFP Issue date – February 2, 2018

2) Questions due date - February 13, 2018, 3PM, Mountain Standard Time. Responses to questions will be provided in writing to all prospective bidders, by February 20, 2018.

3) Proposal due date - Proposals must be received in the District’s Strategic Sourcing Office on or before March 5, 2018, 3PM, Mountain Standard Time. Proposals received after this date and time will not be considered and individual extensions to the due date will not be granted. If you are hand delivering your response on the due date, allow enough time to find parking (the District does have a parking lot but space is limited and access may be denied) and security check-in. The District will not accept an e-mail or fax response to this Request for Proposal. You are responsible to address the envelope as follows-Denver Public Schools, Strategic Sourcing Department, 780 Grant Street, Denver, Colorado 80203, Attn: BD1835.

4) Proposal Expiration date- Bidder must indicate an expiration date for the proposal and pricing. Any expiration date shall not be less than (90) days from the proposal due date as indicated herein.

Please be advised that the award is based upon the content of the bidder’s proposal. Organized, succinct and straight forward submissions are appreciated. There is no need to go to excessive costs in preparing elaborate packaging. Prior to a formal award, all contract terms and conditions must be agreed upon by all parties. Please address any inquiries to the buyer: Rose Brady, rose_brady@dpsk12.org, via email.

Sincerely,

Rose Brady, Sr. Buyer
Date: February 2, 2018
Proposal number: BD1835
Proposal title: DIGITAL VIDEO RECORDER (DVR), CAMERAS & ACCESSORY EQUIP

Proposals will be received until: March 5, 2018
3:00 p.m., local standard time
at 780 Grant Street
Denver, Colorado  80203

Goods or services to be delivered to or performed at: Various Locations
For additional information please contact the buyer: Rose Brady
Email Address: rose_brady@dpsk12.org

Documents included in this package:
- Request for Proposal Cover Sheet
- General Terms and Conditions
- Special Terms and Conditions
- Scope of Work/Specifications
- Pricing Template

If any of the documents listed above are missing from this package or if you require additional information, email the Denver Public Schools buyer Rose Brady. Rose_brady@dpsk12.org.

The undersigned hereby affirms that (1) he/she is a duly authorized agent of the vendor, (2) he/she has read all terms and conditions and technical specifications which were made available in conjunction with this solicitation and fully understands and accepts them unless specific variations have been expressly listed in his/her offer, (3) that the offer is being submitted on behalf of the vendor in accordance with any terms and conditions set forth in this document, and (4) that the vendor will accept any awards made to it as a result of the offer submitted herein for a minimum of ninety calendar days following the date of submission.

PRINT OR TYPE YOUR INFORMATION

Name of Company: ____________________________________________  Fax: _____________
Address: __________________________  City/State: __________________________  Zip: ______________
Contact Person: ______________________  Title: ____________________________  Phone: ___________
Authorized Representative’s Signature: ____________________________________________  Phone: ___________
Printed Name: ______________________  Title: ____________________________  Date: ______________
Email Address: ______________________  Approved by: ______________________  Date: ______________
Reviewed by: ______________________  Date: ______________
I. APPLICABILITY. These General Terms and Conditions apply, but are not limited, to all bids, proposals, qualifications and quotations (hereinafter referred to as “Offers” or “Responses”) made to the Denver Public Schools (hereinafter referred to as "District") by all prospective suppliers (hereinafter referred to as "Vendors") in response, but not limited, to Invitations to Bid, Requests for Proposals, Requests for Qualifications, and Requests for Quotations (hereinafter referred to as "Solicitations").

II. CONTENTS OF OFFER

A. General Conditions. Vendors are required to submit their Offers in accordance with the following expressed conditions:

1. Vendors shall make all investigations necessary to thoroughly inform themselves regarding the plant and facilities affected by the delivery of materials and services as required by the conditions of the Solicitation. No plea of ignorance by the Vendor of conditions that exist or that may hereafter exist as a result of failure to fulfill the requirements of the contract documents will be accepted as the basis for varying the requirements of the District or the compensation to the Vendor.

2. Vendors are advised that all District contracts are subject to all legal requirements contained in the District Board policies, the Strategic Sourcing Department’s procedures and state and federal statutes. When conflicts between the Solicitation and these legal documents occur, the highest authority will prevail.

3. Vendors are required to state exactly what they intend to furnish to the District via this Solicitation and must indicate any variances to the terms, conditions, and specifications of this Solicitation no matter how slight. If variations are not stated in the Vendor’s Offer, it shall be construed that the Vendor's Offer fully complies with all conditions identified in this Solicitation.

4. Denver Public Schools intends and expects that the contracting processes of the District and its Vendors provide equal opportunity without regard to gender, race, ethnicity, religion, age or disability and that its Vendors make available equal opportunities to the extent third parties are engaged to provide goods and services to the District as subcontractors, vendors, or otherwise. Accordingly, the Vendor shall not discriminate on any of the foregoing grounds in the performance of the contract, and shall make available equal opportunities to the extent third parties are engaged to provide goods and services in connection with performance of the contract (joint ventures are encouraged). The Vendor shall disseminate information regarding all subcontracting opportunities under this contract in a manner reasonably calculated to reach all qualified potential subcontractors who may be interested. The Vendor shall maintain records demonstrating its compliance with this article and shall make such records available to the District upon the District's request.

5. All Offers and other materials submitted in response to this Solicitation shall become the property of the Denver Public Schools.
B.  **Open Records.** Disclosure of information to the District. The Vendor understands that all material provided or produced under this Agreement may be subject to the Colorado Open Records Act, § 24-72-201, et seq., C.R.S. (2006), and that in the event of a request to the District for disclosure of such information, the District shall advise the Vendor of such request in order to give the Vendor the opportunity to object to the disclosure of any of its proprietary or confidential material. In the event of the filing of a lawsuit to compel such disclosure, the District will tender all such material to the court for judicial determination of the issue of disclosure and the Vendor agrees to intervene in such lawsuit to protect and assert its claims of privilege and against disclosure of such material or waive the same. The Vendor further agrees to defend, indemnify and save and hold harmless the District, its officers, agents and employees, from any claims, damages, expenses, losses or costs arising out of the Vendor’s intervention to protect and assert its claim of privilege against disclosure under this Article including, but not limited to, prompt reimbursement to the District of all reasonable attorney fees, costs and damages that the District may incur directly or may be ordered to pay by such court.

C.  **Worker’s Compensation Insurance.** Each contractor and subcontractor shall maintain at his own expense until completion of his work and acceptance thereof by the District, Worker’s Compensation Insurance, including occupational disease provisions, covering the obligations of the contractor or subcontractor in accordance with the laws of the State of Colorado. The contractor shall furnish the District with a certificate giving evidence that he is covered by the Worker’s Compensation Insurance herein required, each certificate specifically stating that such insurance includes occupational disease provisions and provisions preventing cancellation without five days’ prior notice to the District in writing.

D.  **Clarification and Modifications in Terms and Conditions**

1. Where there appear to be variances or conflicts between the General Terms and Conditions, the Special Terms and Conditions and the Technical Specifications outlined in this Solicitation, the Technical Specifications then the Special Terms and Conditions will prevail.

2. If any Vendor contemplating submitting an Offer under this Solicitation is in doubt as to the true meaning of the specifications, the Vendor must submit a **written request** for clarification to the District's Contact person as stated in the Special Terms and Conditions. The Vendor submitting the request shall be responsible for ensuring that the request is received by the District at least five calendar days prior to the scheduled Solicitation opening or as stated in the Special Terms and Conditions.

*Any official interpretation of this Solicitation must be made, in writing, by an agent of the District’s Strategic Sourcing Department who is authorized to act on behalf of the District. The District shall not be responsible for interpretations offered by employees of the District who are not agents of the District’s Strategic Sourcing Department.*

The District shall issue a written addendum if substantial changes which impact the technical submission of Offers are required. Such addenda will be posted on the Strategic Sourcing Department web site (http://purchasingts.dpsk12.org/bids/default.asp). Vendors are responsible for either revisiting this website prior to the due date or contacting the designated buyer to ensure that they have any addenda which may have been issued after the initial download. The Vendor shall certify its acknowledgment of the addendum and returning it with its Offer. In the event of conflict with the original contract documents, addenda shall govern all other contract documents to the extent specified. Subsequent addenda shall govern over prior addenda only to the extent specified.

E. **Prices Contained in Offer--Discounts, Taxes, Collusion**

1. Vendors may offer a cash discount for prompt payment. Discounts will be considered in determining the lowest net cost for the evaluation of Offers; discounts for periods of less than twenty days, however, will not be considered in making the award.

2. Vendors shall not include federal, state, or local excise or sales taxes in prices offered, as the District is exempt from payment of such taxes.

3. The Vendor, by affixing its signature to this Solicitation, certifies that its Offer is made without previous understanding, agreement, or connection either with any persons, firms or corporations making an Offer for the same items, or with the District. The Vendor also certifies that its Offer is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action. To insure integrity of the District's public procurement process, all Vendors are hereby placed on notice that any and all Vendors who falsify the certifications required in conjunction with this section will be prosecuted to the fullest extent of the law.
III. PREPARATION AND SUBMISSION OF OFFER

A. Preparation

1. The Offer must be typed or legibly printed in ink. The use of erasable ink is not permitted. All corrections made by the Vendor must be initialed in blue ink by the authorized agent of the Vendor.

2. Offers must contain, in blue ink, a manual signature of an authorized agent of the Vendor in the space provided on the Solicitation cover page. The original cover page of this Solicitation must be included in all Offers. If the Vendor’s authorized agent fails to sign and return the original cover page of the Solicitation, its Offer shall be invalid and shall not be considered.

3. Unit prices shall be provided by the Vendor on the Solicitation’s Specification and Pricing Form when required in conjunction with the prescribed method of award and shall be for the unit of measure requested. Prices that are not in accordance with the measurements and descriptions requested may be considered non-responsive and may not be considered. Where there is a discrepancy between the unit price and the extension of prices, the unit price shall prevail.

4. Alternate Offers will not be considered unless expressly permitted in the Specification’s Special Terms and Conditions.

5. The accuracy of the Offer is the sole responsibility of the Vendor. No changes in the Offer shall be allowed after the date and time that the Offers are due.

6. Organization of BID response: (See scope of work section for additional details)

   TAB A- Cover letter and transmittal sheet (identify any exceptions to specifications or terms and conditions within this section).

   TAB B- Management Summary.Include a management summary which provides an overview of proposed services.

   TAB C- Technical Summary. Include a summary of your technical offering; an overview of products and services to be provided to the District.

   TAB D- Schedule and Implementation Plan. Provide a detailed implementation plan.

   TAB E- Submit a price proposal to perform all services detailed in your scope of work.

   TAB F- Vendor Profile. Provide a Vendor Profile to include:
   A. An overview of the company
   B. The length of time the Vendor has been in business
   C. An outline of the Vendor’s background and overall qualifications
   D. Resumes of key personnel
   E. Provide a minimum of three client references; including complete addresses, telephone numbers and contact person.
   Describe the contract for each reference.

B. Submission

1. The original offer shall be sealed in an envelope with the vendor’s name and the RFP number on the outside and marked, ‘Master’. This master copy shall be sent or delivered to the District’s Strategic Sourcing Offices- Denver Public Schools, 780 Grant Street, Denver, Colorado 80203.

2. Furnish one complete copy of your Proposal on portable storage drive device (thumb drive). The District will distribute this electronic version for evaluation. Please ensure that this copy is complete and accurate and includes all proposal content, descriptions and pricing.

3. In the event that there is an “Open Records Request” the District asks that each vendor furnish one (1), electronic redacted version of their proposal. Be sure to clearly mark each proposal as “Master” or “Redacted”. The District will not be responsible for evaluating the incorrect proposal if they are not clearly labeled.
4. Unless otherwise specified, when a Specification and Pricing form is included as a part of the Solicitation, it must be used when the Vendor is submitting its Offer. The Vendor shall not alter this form (e.g. add or modify categories for posting prices offered) unless expressly permitted in the addendum duly issued by the District. No other form shall be accepted.

5. Offers submitted via facsimile machines or email will not be accepted.

6. Vendors which qualify their Offers by requiring alternate contractual terms and conditions as a stipulation for contract award must include such alternate terms and conditions in their Offers. The District reserves the right to declare Vendors’ Offers as non-responsive if any of these alternate terms and conditions are in conflict with the District’s terms and conditions, or if they are not in the best interests of the District.

C. Late Offers. Offers received after the date and time set for the opening shall be considered non-responsive and returned unopened to the Vendor. (Note: If you are hand delivering your response to the District on the due date, please allow ample time for parking. Space is limited in the District’s parking lot and additional time may be required for security check in).

D. Supplier Portal. All Vendors are required to register on the DPS Supplier Portal. Access to the portal is at: http://purchasing.dpsk12.org/suppliersvendors/.

IV. MODIFICATION OR WITHDRAWAL OF OFFERS

A. Modifications to Offers. Offers may only be modified in the form of a written notice on company letterhead and must be received prior to the time and date set for the Offers to be opened. Each modification submitted to the District’s Strategic Sourcing Department must have the Vendor’s name and return address and the applicable Solicitation number and title clearly marked on the face of the envelope. If more than one modification is submitted, the modification bearing the latest date of receipt by the District’s Strategic Sourcing Department will be considered the valid modification.

B. Withdrawal of Offers

1. Offers may be withdrawn prior to the time and date set for the opening. Such requests must be made in writing on company letterhead.

2. In accordance with the Uniform Commercial Code, Offers may not be withdrawn after the time and date set for the opening for a period of ninety calendar days. If an Offer is withdrawn by the Vendor during this ninety day period, the District may, at its option, suspend the Vendor from the bid list and may not accept any Offer from the Vendor for a six month period following the withdrawal.

V. REJECTION OF OFFERS

A. Rejection of Offers. The District may, at its sole and absolute discretion:

1. Reject any and all, or parts of any or all, Offers submitted by prospective Vendors;

2. Re-advertise this Solicitation;

3. Postpone or cancel the process;

4. Waive any irregularities in the Offers received in conjunction with this Solicitation to accept an offer(s) which has additional value or function and/or is determined to be more advantageous to the District; and/or

5. Determine the criteria and process whereby Offers are evaluated and awarded. No damages shall be recoverable by any challenger as a result of these determinations or decisions by the District.

B. Rejection of a Particular Offer. The District may, at its sole and absolute discretion, reject an offer under any of the following conditions:

1. The Vendor misstates or conceals any material fact in its Offer;

2. The Vendor’s Offer does not strictly conform to the law or the requirements of the Solicitation;
3. The Offer expressly requires or implies a conditional award that conflicts with the method of award stipulated in the Solicitation’s Special Terms and Conditions;

4. The Offer does not include documents, including, but not limited to, certificates, licenses, and/or samples, which are required for submission with the Offer in conjunction with the Solicitation’s Special Terms and Conditions and/or Technical Specifications; or

5. The Offer has not been executed by the Vendor through an authorized signature on the Specification’s Cover Sheet.

C. Elimination From Consideration

1. An Offer may not be accepted from, nor any contract be awarded to, any person or firm which is in arrears to the District upon any debt or contract or which is a defaulter as surety or otherwise upon any obligation to the District.

2. An Offer may not be accepted from, nor any contract awarded to, any person or firm which has failed to perform faithfully any previous contract with the District, state or federal government, for a minimum period of three years after this previous contract was terminated for cause.

D. The District reserves the right to waive any technical or formal errors or omissions and to reject any and all bids, or to award contract for the items hereon, either in part or whole, if it is deemed to be in the best interest of the District to do so.

VI. COMPLIANCE WITH LAW AND DISTRICT POLICIES.

The Contractor will comply with all laws, regulations, municipal codes and ordinances and other workplace requirements and standards applicable to the provision of services/work performed including, without limitation, federal and state laws governing wages and overtime, civil rights/employment discrimination, equal employment, safety and health, verifiable security background checks, employees' citizenship, withholdings, pensions, reports, record keeping, and campaign contributions and political finance.

A. The Contractor certifies that it shall comply with the provisions of C.R.S. 8-17.5-101, et seq. In accordance with that law, the Contractor shall not knowingly employ or contract with an illegal alien to perform work under this Agreement or enter into a contract with a subcontractor that fails to certify to the Contractor that the subcontractor shall not knowingly employ or contract with an illegal alien to perform work under this Agreement. The Contractor represents, warrants, and agrees that it: (i) has verified that it does not employ any illegal aliens, through participation in the E Verify Program; and (ii) otherwise will comply with the requirements of C.R.S. 8-17.5-102(2)(b). The Contractor shall comply with all reasonable requests made in the course of an investigation under C.R.S. 8-17.5-102 by the Colorado Department of Labor and Employment. If the Contractor fails to comply with any requirement of this provision or C.R.S. 8-17.5-101, et seq., the District may terminate this Agreement for breach and the Contractor shall be liable for actual and consequential damages to the District.

B. The Contractor, if a natural person eighteen (18) years of age or older, hereby swears or affirms under penalty of perjury that he or she (i) is a citizen of the United States or otherwise lawfully present in the United States pursuant to federal law, (ii) shall comply with the provisions of C.R.S. 24-76.5-101, et seq., and (iii) shall produce one of the forms of identification required by C.R.S. 24-76.5-103 prior to the effective date of this Agreement.

C. DEBARMENT, SUSPENSION CERTIFICATION

The Contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. The Contractor shall comply with the regulations found within 45 CFR Part 620, "Government Debarment and Suspension (Non-procurement)."

VII. AWARD OF CONTRACT. The District shall award a contract to a Vendor through the issuance of a Purchase Order or a Notice of Award. The General Terms and Conditions, the Special Terms and Conditions, any Technical Specifications, the Vendor’s Offer, and the Purchase Order or Notice of Award are collectively an integral part of the contract between the Denver Public Schools and the successful Vendor. Accordingly, these documents shall constitute a binding contract without further action by either party.
VIII. APPEAL OF AWARD. Vendors may appeal by submitting, in writing, a detailed request for reconsideration to the District's Director of Strategic Sourcing within 72 hours after the recommendation of award is posted on the Strategic Sourcing Department's web site at http://purchasingts.dpsk12.org/bids/viewawardedbids.asp, provided that the appeal is sought by the Vendor prior to the District finalizing a contract with the selected vendor.

IX. CONTRACTUAL OBLIGATIONS

A. Local, State and Federal Compliance Requirements. Successful Vendors shall be familiar and comply with all local, state, and federal directives, ordinances, rules, orders, and laws applicable to, and affected by, this contract including, but not limited to, Equal Employment Opportunity (EEO) regulations, Occupational Safety and Health Act (OSHA), and Title II of the Americans with Disabilities Act (ADA).

B. Disposition. The Vendor shall not assign, transfer, convey, sublet, or otherwise dispose of this contract, including any or all of its right, title or interest therein, or its power to execute such contract to any person, company or corporation, without prior written consent of the District.

C. Employees. All employees of the Vendor shall be considered to be, at all times, employees of the Vendor, under its sole direction, and not an employee or agent of the District.

1. The District may require the Vendor to remove an employee it deems careless, incompetent, insubordinate or otherwise objectionable, and whose continued employment on District property is not in the best interest of the District.

2. The Vendor shall not employ, retain, hire or use any individual that has been convicted of any felony charges as the same is defined under the laws of the State of Colorado in the performance of the services to be rendered and materials to be provided to the District pursuant to this Solicitation unless the Vendor receives prior written permission.

3. In accordance with the District’s policy regarding the use of tobacco products, no employee of the Vendor shall be permitted to use tobacco products when performing work on District property.

4. To protect the staff and program against undue invasion of the school or work day, sales representatives shall not be permitted in schools or other departments for the purpose of making sales unless authorized to do so by the Director of Strategic Sourcing or his/her designee. If special or technical details concerning goods or services to be purchased are required, the involvement of vendors should be coordinated through the Strategic Sourcing Department.

D. Delivery. Prices, quotes and deliveries are to be FOB destination, freight prepaid, and shall require inside delivery unless otherwise specified in the Solicitation's Special Terms and Conditions. Title and risk of loss shall pass to the District upon inspection and acceptance by the District at its designated point of delivery, unless otherwise specified in the Special Terms and Conditions. In the event that the Vendor defaults on its contract or the contract is terminated for cause due to performance, the District reserves the right to re-procure the materials or services from the next lowest Vendor or from other sources during the remaining term of the terminated/defaulted contract. Under this arrangement, the District shall charge the Vendor any difference between the Vendor’s price and the price to be paid to the next lowest Vendor, as well as any costs associated with the re-solicitation effort.

E. Material Priced Incorrectly. As part of any award resulting from this process, vendor(s) will discount all transactions as agreed. In the event the District discovers, through its contract monitoring process or formal audit process, that material was priced incorrectly, vendor(s) agree to promptly refund all overpayments and to pay all reasonable audit expenses incurred as a result of the non-compliance.

X. MODIFICATIONS TO EXISTING CONTRACT.

Terms and conditions may be added, modified, and deleted upon mutual agreement between agents of the District and the Vendor provided that such terms and conditions remain within the scope and original intent of the Solicitation. Said terms and conditions may include, but are not limited to, additions or deletions of service levels and/or commodities and/or increases or decreases in the time limits for an existing contract. Any and all modifications must be expressed in writing through a Memorandum of Understanding and executed by authorized agents of the District and the Vendor prior to the enactment of such modifications.
XI. TERMINATION OF CONTRACT

A. The District may, by written notice to the successful Vendor, terminate the contract if the Vendor has been found to have failed to perform its service in a manner satisfactory to the District as per specifications, including delivery as specified. The date of termination shall be stated in the notice. The District shall be the sole judge of non-performance.

B. The District may cancel the contract, without penalty, upon thirty days written notice for reason other than cause. This may include the District's inability to continue with the contract due to the elimination or reduction of funding.

The District reserves the right to conduct negotiations with Vendors and to accept revisions of proposals.

During this negotiation period, the District will not disclose any information derived from proposals submitted or from discussions with other Vendors.

CONFIDENTIALITY, DATA PROTECTION

1. The vendor shall adhere to the mandates of federal, state, and local ordinances and statutes, and DPS Board Policy, including, but not limited to the Family Educational Rights and Privacy Act (FERPA), Children's Online Privacy Protection Act of 1998 (COPPA), 15 U.S.C. 6501–6505 and Colorado's Student Data Transparency and Security Act, with regard to the protection of data made available by the District.

2. The vendor shall carefully select the personnel entrusted with the data, inform them about all of the legal aspects of data protection, and oblige them to preserve data secrecy. The obligation is to be made on record and evidence of this is to be provided to the District upon its request.

3. The vendor shall be obliged to maintain a comprehensive information security program that is reasonably designed to protect security, privacy, confidentiality, and integrity of data with appropriate administrative, technological, and physical safeguards. The vendor shall store on encrypted volumes all confidential and sensitive data that is placed on mobile computing devices including laptops and PDAs. All data transmitted over the Internet must be encrypted.

4. Upon request, at the latest, upon the cessation of the contractual relationship between the District and the vendor, all existing data in this context is to be returned to DPS or is to be irretrievably deleted by the vendor. The deletion shall take place, at the latest, upon the expiry of mandatory data protection law periods. Upon request by the District, the deletion is to be confirmed in writing.

5. In the event a breach of the obligations herein detailed or if indications of such a breach exist, the vendor hereby undertakes to inform the District of that fact without undue delay.

6. The District shall be entitled to monitor the compliance with the data protection provisions by the vendor. For this purpose, the individual authorized by the District to monitor the data protection compliance shall have access to the business of the vendor after written prior announcement at the usual business times, insofar as the business will not be unduly interrupted. Support is to be given to this individual in the monitoring process.

7. The vendor must provide clear notice to the District before making any material changes to vendor's privacy policy.

8. The District shall be entitled to timely access data and correct data held by the vendor that is factually incorrect in response to a parent/guardian request.

9. The vendor can only utilize the student data for the purposes specifically authorized by the District and cannot set up a personal profile of a student unless to support purposes authorized by the District.

10. Vendor cannot sell data or use/share data for targeted advertising to students.

11. Vendor cannot re-disclose data to sub-contractors, partners, or other third parties unless expressly authorized by District and sub-contractors, partners, or other third parties agree to District’s Terms of Use.
CONFIDENTIAL INFORMATION BELONGS SOLELY TO THE DISTRICT. The District's Confidential Information and all other confidential information and data relating to the District's business are the District's exclusive property, and the Contractor therefore agrees that:

A. All notes, data, reference materials, sketches, drawings, memoranda, disks, documentation and records in any way incorporating or reflecting any of the Confidential Information and all proprietary rights in the Confidential Information, including copyrights, trade secrets and patents shall belong exclusively to the District;

B. At all times while this Agreement is in effect, the Contractor will keep secret and will not disclose to any third party, take or misuse any of the District's Confidential Information, or any other confidential information the Contractor acquires or has access to because of its provision of services;

C. At all times while this Agreement is in effect, the Contractor will not use or seek to use any of the District's Confidential Information for the Contractor's own benefit or for the benefit of any other person or business or in any way adverse to the District's interests;

D. On the District's request or on termination of this Agreement, the Contractor will promptly return to the District all its property, specifically including all documents, disks or other computer media or other materials in the Contractor's possession or control that contain any of the District's Confidential Information;

E. After termination of this Agreement, the Contractor will preserve the secrecy of and will not disclose directly or indirectly to any other person or business any of the District's Confidential Information; and

F. The Contractor will promptly advise the District of any unauthorized disclosure or use of the District's Confidential Information by any person or entity.
SCHEDULE OF ACTIVITIES: The following activities outline the process to be used to solicit vendor responses and to evaluate each vendor proposal.

February 2, 2018 Distribute Request For Proposal
February 13, 2018 Deadline for submitting questions
February 20, 2018 Response to Questions
March 5, 2018 Proposal deadline
Week of March 16, 2018 Notification of On-Site Presentation
April 2018 Estimated Date of Award contract

PURPOSE: The purpose of this Solicitation is to establish a contract for the purchase of DIGITAL VIDEO RECORDER (DVR), CAMERAS & ACCESSORY EQUIP in conjunction with the District's total needs. The successful Vendor(s) will be designated as the sole provider(s) of specific awarded items to the District during the effective period of the contract, it is hereby agreed and understood that the Vendor will be required to provide periodic shipments of items during various delivery cycles throughout the term of the contract.

TERM OF CONTRACT: This contract shall commence on 4/2018 and shall remain in effect through 3/2019. Notwithstanding, it shall be understood and agreed that any required warranty period which exceeds this term shall remain in full force for the duration of the warranty period.

OPTION TO RENEW FOR SUBSEQUENT YEARS (MAINTAINING SAME PRICES): The prices or discounts quoted in this Solicitation shall prevail for term of the contract, at which time the District shall have the option to renew the contract for three (3) subsequent one year periods, provided, however, that the Vendor will maintain the same prices or discounts that were awarded during the initial contract. The optional renewal periods shall not exceed three years. Continuation of the contract beyond the initial period is a District prerogative and not a right of the Vendor. This prerogative will be exercised only when such continuation is clearly in the best interest of the District.

RESPONSE TO QUESTIONS: Questions which arise during the response preparation period regarding issues around the Solicitation, purchasing and/or award should be directed, in writing, via email to rose.brady@dpsk12.org, Rose Brady, Denver Public Schools. The Vendor submitting the question shall be responsible for ensuring that the Buyer receives the question(s) by the due date and time.

Any official interpretation of this Solicitation must be made by an agent of the District’s Purchasing Department who is authorized to act on behalf of the District. The District shall not be responsible for interpretations offered by employees of the District who are not agents of the District’s Purchasing Department.

METHOD OF AWARD - BEST EVALUATIVE SCORE BASED ON WRITTEN RESPONSE AND ORAL PRESENTATION: It is the intent of the District to award this Contract to the Vendor who receives the highest score when the Responses submitted by interested Vendors are reviewed by the District’s Response Evaluation Committee. For this Solicitation, the Evaluation Committee will score Responses in two phases. In the first phase, the Committee will score written Responses by reviewing documentation submitted by the Vendors. Evaluation will be based on the following criteria:

Management Summary, Technical Summary, Schedule & Implementation Plan and Price quote.

In the second phase, the Committee will invite a limited number of Vendors who received the highest scores during phase one to provide an oral presentation. The number of Vendors who are invited to provide an oral presentation will be determined by the Committee after the written Responses have been scored. Round Two will be based on a ranking scale.
The District reserves the right to conduct negotiations with Vendors and to accept revisions of proposals. During this negotiation period, the District will not disclose any information derived from proposals submitted, or from discussions with other Vendors. Once an award is made, the solicitation file and the proposals contained therein are in the public record.

**ADJUSTMENT OF QUANTITIES:** While the quantities stipulated in this Invitation for Bid will be used by the District for purpose of determining the low Bidder meeting specifications, it is hereby agreed and understood that the District has the right to increase/reduce the quantities ordered in conjunction with this Solicitation based on budgetary restrictions or unanticipated usage.

**METHOD OF PAYMENT - PERIODIC INVOICES FOR COMPLETED SERVICES:** The successful Vendor shall submit an invoice to the District's Payment Services Department. The invoice shall reference the appropriate Purchase Order, the service address(es), a detailed explanation of the work that was performed at the location, and, if applicable, the model and serial numbers of each piece of equipment that was serviced and/or repaired by the Vendor in conjunction with the corresponding invoice. The periodic invoices shall not exceed thirty calendar days from the date of the service. Under no circumstances shall the invoices be submitted to the District in advance of the service being performed.

**PURCHASE ORDERS PLACED WITH VENDOR DURING CONTRACT:** All orders placed with the Vendor during the term of the contract shall be issued by the District's Strategic Sourcing Department through a Purchase Order bearing a unique Purchase Order number. The Vendor shall not fill any requests for materials or supplies until a Purchase Order has been received from the District. A verbal Purchase Order number, however, may be issued to the Vendor by an agent of the Purchasing Department under emergency circumstances in advance of a written Purchase Order.

**MATERIAL PRICED INCORRECTLY:** As part of any award resulting from this process, Vendor(s) will discount all transactions as agreed. In the event the District discovers, through its contract monitoring process or formal audit process, that material was priced incorrectly, Vendor(s) agree to promptly refund all overpayments and to pay all reasonable audit expenses incurred as a result of the non-compliance.

**SHIPPING TERMS - FOB DESTINATION:** All Vendors shall quote prices based on F.O.B. Destination and shall hold title to the goods until such time as they are delivered to, and accepted by, an authorized District representative. All orders shall require inside delivery unless otherwise specified in the Solicitation’s Special Terms and Conditions.

**PACKING SLIP AND/OR DELIVERY TICKET:** The Vendor shall enclose a complete packing slip or delivery ticket with any items to be delivered in conjunction with this Solicitation. The packing slip shall be attached to the shipping carton(s), which contain the items and shall be made available to the District's authorized representative during delivery. The packing slip or delivery ticket shall include, at a minimum, the following information: Vendor Order number, date of order, a complete listing of items being delivered, and back-order quantities and estimated delivery date of back-orders if applicable and allowable. The District's Receiving representative has the authority to reject shipments that do not conform to this requirement.

**WARRANTY SHALL BE FOR FIVE YEARS:** In addition to all other warranties that may be supplied by the Vendor, the Vendor shall warrant its product and/or service against faulty labor and/or defective material for a minimum period of five years after the date of acceptance of the labor, materials and/or equipment by the District. This warranty requirement shall remain in force for the full period identified above, regardless of whether the Vendor is under contract with the District at the time of defect. Any payment by the District on behalf of goods and services received from the Vendor does not constitute waiver of these warranty provisions.

**DEFICIENCIES, DEFECTS AND/OR DAMAGES TO PRODUCTS SHALL BE CORRECTED BY VENDOR:** The successful Vendor shall promptly correct all deficiencies, defects and/or damages in equipment or products delivered to the District in accordance with this Solicitation. All corrections shall be made within 10 calendar days after such deficiencies; defects and/or damages are verbally reported to the Vendor by the Purchasing Department. The Vendor shall be responsible for filing, processing and collecting all damage claims against the shipper when applicable.

**ELIGIBILITY OF VENDORS - MUST BE ENGAGED IN SUPPLYING PRODUCTS OR SERVICES RENDERED:** Pre-award inspection of the Vendor's facility may be made prior to award of the contract. Solicitations will only be considered from firms which have been engaged in the business of manufacturing or distributing the goods and/or performing services as described in this Solicitation. The Vendors must be able to produce evidence that they have an established satisfactory record of performance for a reasonable period of time and have sufficient financial support, equipment and organization to ensure that they can satisfactorily execute the services if awarded a contract. The term equipment and organization as used herein shall be construed to mean a fully equipped and well established company in line with the best business practices in the industry and as determined by the proper authorities of the District. The District reserves the right, before awarding the contract, to require a Vendor to submit such evidence of its qualifications as it may deem necessary, and may consider any evidence available to it (including, but not limited to, the financial, technical and other qualifications and abilities of the Vendor, including past performance and experience with the District) in making the award in the best interest of the District.
INDEMNIFICATION: The successful Vendor shall indemnify and hold the District harmless from any and all claims, liabilities, losses and causes of action which may arise out of the fulfillment of the Vendor’s contractual obligations as outlined in this Solicitation. The Vendor or its insurer(s) shall pay all claims and losses of any nature whatever in connection therewith, and shall defend all suits, in the name of the District when applicable, and shall pay all costs and judgments which may issue thereon.

SALES TAX: The District is exempt from paying State or Local Sales Taxes. Notwithstanding, Vendors should be aware of the fact that all materials and supplies which are purchased directly by the Vendor in conjunction with this contract will be subject to applicable state and local sales taxes and these taxes shall be borne by the Vendor.

INDEMNIFICATION: The successful Vendor shall indemnify and hold the District harmless from any and all claims, liabilities, losses and causes of action which may arise out of the fulfillment of the Vendor’s contractual obligations as outlined in this Solicitation. The Vendor or its insurer(s) shall pay all claims and losses of any nature whatever in connection therewith, and shall defend all suits, in the name of the District when applicable, and shall pay all costs and judgments which may issue thereon.

INSURANCE: The Vendor shall purchase and maintain at its own expense, insurance which is at least as broad, and with limits at least as great as outlined below:

**General Liability**

<table>
<thead>
<tr>
<th>Policy form:</th>
<th>Occurrence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Policy Aggregate</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>Products/completed operations aggregate</td>
<td>2,000,000</td>
</tr>
<tr>
<td>Each occurrence limit</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Personal &amp; advertising injury limit</td>
<td>1,000,000</td>
</tr>
<tr>
<td>Products/completed operations</td>
<td></td>
</tr>
<tr>
<td>Defense in excess of limits</td>
<td></td>
</tr>
<tr>
<td>Per location / per job aggregate limit</td>
<td></td>
</tr>
<tr>
<td>Blanket contractual</td>
<td></td>
</tr>
<tr>
<td>Independent contractors</td>
<td></td>
</tr>
<tr>
<td>Primary &amp; non-contributory</td>
<td></td>
</tr>
<tr>
<td>Show Waiver of Subrogation in favor of the District</td>
<td></td>
</tr>
<tr>
<td>All locations / operations</td>
<td>(if not, show district job/location specifically)</td>
</tr>
<tr>
<td>Name the District as &quot;Additional Insured&quot;</td>
<td></td>
</tr>
</tbody>
</table>

**Umbrella:**

<table>
<thead>
<tr>
<th>Policy form:</th>
<th>Occurrence - Umbrella</th>
</tr>
</thead>
<tbody>
<tr>
<td>Each occurrence or claim limit</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>Excess commercial general liability</td>
<td></td>
</tr>
<tr>
<td>Excess Products/completed operations</td>
<td></td>
</tr>
<tr>
<td>Show Waiver of Subrogation in our favor</td>
<td></td>
</tr>
<tr>
<td>Excess automobile liability</td>
<td></td>
</tr>
<tr>
<td>Excess professional liability</td>
<td>(if you provide professional services)</td>
</tr>
<tr>
<td>Excess pollution liability</td>
<td>(if any pollution exposure exists)</td>
</tr>
<tr>
<td>Excess employer’s liability</td>
<td></td>
</tr>
<tr>
<td>Blanket contractual</td>
<td></td>
</tr>
<tr>
<td>Per location / per job aggregate limit</td>
<td></td>
</tr>
<tr>
<td>Defense in excess of limits</td>
<td></td>
</tr>
<tr>
<td>Primary &amp; non-contributory</td>
<td></td>
</tr>
<tr>
<td>All locations / operations (if not, designate specific project or location)</td>
<td></td>
</tr>
<tr>
<td>Name the District as Additional Insured including Products/Completed Operations</td>
<td></td>
</tr>
</tbody>
</table>

Insurance companies providing the coverages specified above must be authorized to do business under the laws of the State of Colorado and must be rated no less than "A-" by A.M. Best Company. Issuance of a contract is contingent upon verification of all required coverage, as required.

**Insurance Certification:** Vendor shall cause its insurer(s), (or the insurer(s)’ agent, broker or authorized representative), to furnish the District’s Purchasing Department with a Certificate of Insurance which indicates that insurance coverages have been obtained which meet the requirements as outlined. Issuance of a contract is contingent upon the receipt of the insurance documents.
Non-Compliance: If the Vendor fails to submit the required insurance documents within 10 calendar days after verbal or written notice to submit such policies is given to the Vendor by a District representative, the Vendor shall be in default of the contractual terms and conditions and will not be awarded the contract. The next qualified bidder will be notified.

Cancellation/Modification: The Vendor shall be responsible for notifying the District thirty days in advance of any modification to, or cancellation of, these policies during the contractual period; including, but not limited to, any pending or paid claims against the aggregate amount of the policy, any decrease in coverage limits or lessening of coverage scope.

Impaired Aggregate: If Vendor is threatened by any claim which, if paid, may impair any aggregate limit by more than 25%, Vendor shall notify the District representative, and the District representative may require purchase of additional coverage, as appropriate to protect the District.

FELONY EMPLOYMENT: The contractor shall not employ, retain, hire, or use any individual that has been convicted of any felony charges. The same is defined under the laws of the State of Colorado in the performance of the services to be rendered and materials to be provided to the District pursuant to this proposal unless the contractor receives prior written permission from the District.

COOPERATIVE PURCHASING EFFORTS: Denver Public Schools encourages and participates in cooperative purchasing endeavors undertaken by or on behalf of other governmental jurisdictions, to the extent other governmental jurisdictions are legally able to participate in cooperative purchasing, the District supports such cooperative activities. (Examples of these cooperative efforts include: MAPO-Multiple Assembly of Procurement Officials, CEPC- Cooperative Educational Procurement Council). Example below is not all-inclusive.

We hereby request that any member of other governmental jurisdictions be permitted to avail itself of this contract and purchase any and all items specified herein from the successful Vendor(s) at the contract price(s) established herein. Each governmental entity which uses a contract(s) resulting therefrom would establish its own contract, issue its own orders, schedule deliveries, be invoiced therefrom, make its own payments, and issue its own exemption certificates as required by the Vendor. It is understood and agreed that the District is not a legally binding party to any contractual agreement made between another governmental entity and the Vendor as a result of this Solicitation. The District shall not be liable for any costs or damages incurred by any other entity.

EQUAL OPPORTUNITY: Denver Public Schools intends and expects that the contracting processes of the District and its Vendors provide equal opportunity without regard to gender, race, ethnicity, religion, age or disability and that its Vendors make available equal opportunities to the extent third parties are engaged to provide goods and services to the District as subcontractors, vendors, or otherwise. Accordingly, the Vendor shall not discriminate on any of the foregoing grounds in the performance of the contract, and shall make available equal opportunities to the extent third parties are engaged to provide goods and services in connection with performance of the contract (joint ventures are encouraged). The Vendor shall disseminate information regarding all subcontracting opportunities under this contract in a manner reasonably calculated to reach all qualified potential subcontractors who may be interested. The Vendor shall maintain records demonstrating its compliance with this article and shall make such records available to the District upon the District’s request.

Any official interpretation of this Solicitation must be made by an agent of the District’s Strategic Sourcing Department who is authorized to act on behalf of the District. The District shall not be responsible for interpretations offered by employees of the District who are not agents of the District’s Strategic Sourcing Department.

In the event that a firm has contact with any official, employee or representative of the District in any manner contrary to the above requirements, said firm may be disqualified from further consideration.
Profile of the Denver Public Schools

The Denver Public Schools is the largest school district in Colorado representing the largest employer in Denver. DPS is comprised of 199 schools, including traditional, magnet, charter and pathways schools, with a current total enrollment of 92,331 students. District size is 155 square miles.

School communities have been given authority to make decisions on many issues affecting their local schools. Each school has a collaborative decision-making team consisting of parents, teachers, students (in the high schools), and business representatives who are elected yearly by their peers, and the school principal.

The Denver Public Schools are governed by a seven-member Board of Education. Members are publicly elected to four-year staggered terms. Five members of the School Board represent a geographic district of the city and two are at-large. Board members are responsible for setting policies for the overall operation of the District, as well as evaluating and hiring a superintendent to oversee the District’s daily operations.

The Superintendent is responsible to the Board of Education for carrying out District policy, administering the operation of the District and schools, supervising all District personnel and advising the Board of Education on all educational matters for the welfare and interest of the students.

Purpose

It is the purpose of this Request for Proposal (RFP) to solicit proposals from vendors who can provide a Digital Video Recorder (DVR), Cameras and Accessory Equipment to effectively monitor students who are transported by the District Transportation Department school buses. Approximately 39,000 students are transported daily; there are approximately 283 daily routes using 300 buses annually, covering a span of about 3 million miles. The Digital Video Recorder (DVR), Camera and Accessory Equipment (at a minimum) needs to capture student activity throughout the bus, both action and voice. It is also assumed that the proposed Bus Camera system solution will be compatible with the existing cameras on the bus.

Vendor must be able to commit the resources necessary to provide the services requested in a timely manner and conform to the material aspects of the scope of work enclosed.

District Equipment

The District currently has approximately 300 buses. Each bus is equipped with 2/47 Camera system, we have 3 different models of DVR’s – Series 400, Series 500, and Zeus. The individual’s cameras have 5 different models – H/W-AD9807-2.97, H/W-XVD83SHQ-S2.9-IR, 500-IR2-2.97, 500-IR2a-2.97, and HDQ2900I. All cameras have IR capability, built in microphone, and utilize a 6-pin Molex connector for power, video, and audio.
### Ageing of Active Buses

<table>
<thead>
<tr>
<th>unit #’s</th>
<th># of units</th>
<th>Model year</th>
<th>Make</th>
<th>Model</th>
</tr>
</thead>
<tbody>
<tr>
<td>1026 -</td>
<td>1044</td>
<td>2003</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1045 -</td>
<td>1048</td>
<td>2004</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1051 -</td>
<td>1075</td>
<td>2004</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1077 -</td>
<td>1099</td>
<td>2005</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1201 -</td>
<td>1208</td>
<td>2001</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1210 -</td>
<td>1241</td>
<td>2002</td>
<td>Blue Bird</td>
<td>Micro Birds</td>
</tr>
<tr>
<td>1242 -</td>
<td>1243</td>
<td>2006</td>
<td>Blue Bird</td>
<td>Micro Birds</td>
</tr>
<tr>
<td>1401 -</td>
<td>1410</td>
<td>2001</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1431 -</td>
<td>1441</td>
<td>2001</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1442 -</td>
<td>1449</td>
<td>2004</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1450 -</td>
<td>1454</td>
<td>2006</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1495 -</td>
<td>1497</td>
<td>2006</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>1501 -</td>
<td>1517</td>
<td>2000</td>
<td>Blue Bird</td>
<td>Transit</td>
</tr>
<tr>
<td>1732 -</td>
<td>1771</td>
<td>2000</td>
<td>Blue Bird</td>
<td>Transit</td>
</tr>
<tr>
<td>1772</td>
<td>1</td>
<td>2003</td>
<td>Blue Bird</td>
<td>Transit</td>
</tr>
<tr>
<td>1801 -</td>
<td>1825</td>
<td>2006</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>2301 -</td>
<td>2359</td>
<td>2001</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>2360 -</td>
<td>2363</td>
<td>2013</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>4301</td>
<td>1</td>
<td>2004</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>6201 -</td>
<td>6210</td>
<td>2006</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>6301 -</td>
<td>6315</td>
<td>2006</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>7301 -</td>
<td>7323</td>
<td>2008</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>8301 -</td>
<td>8316</td>
<td>2009</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>8401 -</td>
<td>8403</td>
<td>2009</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>8901 -</td>
<td>8904</td>
<td>2009</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>9301 -</td>
<td>9323</td>
<td>2010</td>
<td>International</td>
<td>Conventional</td>
</tr>
<tr>
<td>4401 -</td>
<td>4410</td>
<td>2014</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>4411-</td>
<td>4418</td>
<td>2014</td>
<td>Thomas</td>
<td>Transit</td>
</tr>
<tr>
<td>4501-</td>
<td>4504</td>
<td>2014</td>
<td>Thomas</td>
<td>Transit</td>
</tr>
<tr>
<td>6501-</td>
<td>6505</td>
<td>2016</td>
<td>Thomas</td>
<td>Transit</td>
</tr>
<tr>
<td>6550-</td>
<td>6554</td>
<td>2016</td>
<td>Thomas</td>
<td>Transit</td>
</tr>
<tr>
<td>7902</td>
<td>7905</td>
<td>2017</td>
<td>Blue Bird</td>
<td>Conventional</td>
</tr>
<tr>
<td>7104</td>
<td>7118</td>
<td>2017</td>
<td>Blue Bird</td>
<td>Micro Birds</td>
</tr>
</tbody>
</table>

We have 50 additional buses not active
INFORMATION TECHNOLOGY / DVR EQUIPMENT REQUIREMENTS

Mobile Digital Video Recorders (DVRs), Cameras, & Accessory Equipment

Overview

1. Vendor should have a proven track record along with an established local client base in the school bus applications and student transportation industry for additional technical support outside of the DVR Vendor.
2. Vendor should provide technical assistance and training during first few weeks of operation.
3. Vendor should offer a minimum Warranty period of 3 years to cover the Mobile Digital Video Recorder and related equipment.
4. Vendor should offer trade in and upgrade options as equipment ages and new equipment becomes available.
5. Vendor should offer a standardized new installation kit that includes the DVR with power cabling, Event Marker with cabling, 4 or more Cameras with cabling, Wi-Fi Antenna with cabling, and Vehicle Sensor input cable.
6. Vendor should offer Computer Servers for downloaded video storage that can be integrated with the Denver Public Schools network as well as the 802.1x PEAP 5GHz wireless network.

Mobile Digital Video Recorder (DVR)

1. DVR capabilities should include:
   A. Connectivity for up to 8 Cameras with audio for 5 Interior Cameras, Windshield Camera, and 2 Stop Arm Cameras.
   B. Capability of utilizing a Solid State Drive, a SD Card, or a combination of SSD/SD Card for recording video.
   C. Remote visual indicator for the daily user for visual conformation that the digital recording system is functional.
   D. User configurable vehicle sensors like Stop Arm, Door Open/Close, Amber/Red 8 way lights, and Event Marker, or Panic button, to mark recorded video for incident review.
   E. Passive GPS integration for video recording, incident review, and routing software.
   F. Wi-Fi capabilities for integration with DPS Department of Information Technology’s 802.1x PEAP 5GHz wireless network.
2. Wi-Fi Antenna should be a low profile antenna and able to be roof mounted for 802.11ac applications.
3. DVR should be able to be mounted both vertically and horizontally in overhead compartments.
4. DVR should be no larger than 8 3/4" in length, 6 1/2" in width, 2 1/4" in height, and weigh less than 5 pounds.
5. DVR should be able to be connected to vehicle batteries and operate on 8VDC to 28VDC.
6. DVR should begin recording once the Vehicle is started, have a User configurable Delay Shutdown Timer once the Vehicle Ignition is off, and have a User configurable Standby Time to allow for video download over a wireless network.
7. DVR should have integrated battery cutoff timer to isolate the Camera system from vehicle batteries after a set period of time of the Vehicle Ignition being turned off.
8. DVR Wi-Fi system should be able to be configured for automated email notification of alerts. Alerts can include malfunctions along with notifications of downloaded video.
9. DVR should provide a User connection through a network crossover cable to allow the User to configure the DVR settings.
10. DVR should have an anti-tampering device such as a locking front cover or locking hard drive enclosure to prevent unauthorized personnel from removing the storage device.
11. DVR should have an optional anti-tampering device that can be added on to prevent unauthorized personnel from disconnecting camera cables.

Cameras

1. Interior Cameras should be Dome style and be able to be mounted to the front/rear bulkhead and ceiling.
2. Interior Cameras should be able to be configured independently, have a minimum resolution of 720 x 480, and a minimum frame rate of 15 frames per second.
3. Each Camera should be able to be configured to record when the Vehicle is started or through a Sensor input.
4. Each Camera and Camera cable should be a minimum of 6 pin and provide DC Voltage, Video, and Audio.
5. Windshield Cameras should be able to be mounted in such a way to be flush with the vehicle windshield and not interfere with the driver’s field of view.
6. Exterior Cameras and Stop Arm Cameras should be able to be configured independently, have a minimum resolution of 720 x 480, and have a minimum frame rate of 30 frames per second.
7. Exterior Cameras and Stop Arm Cameras should be rated for exterior use and able to provide a view of the front & rear of the vehicle.
8. Stop Arm Cameras should be mounted in such a way that the Stop Arm does not completely block the view of the cameras.
**Recorded Video & Data**

1. Recorded Video should utilize H.264 Compression.
2. Recorded Video should be able to be retrieved over a wireless network or through removable storage such as a Solid State Drive enclosure or SD Card.
3. Recorded Video should be accessible across multiple platforms to include Mac and Windows based operating systems.
4. Recorded GPS Data should be overlaid with the recorded video to show vehicle location during video playback.

**Options**

1. Vendor should offer Extended Warranty coverage of up to 5 or more years to cover the Mobile Digital Video Recorder and related equipment.
2. Vendor should have affordable options for potential future expansion to include Live View and Cloud based storage.

The vendor needs to guarantee that any interaction with our systems will be secure and only authorized personnel will have access to this information.

Since this data will be hosted on the vendor or district servers, vendor needs to ensure that this student and staff data is secure and follows FERPA regulations.
SPECIFICATIONS/SUBMITALS – TAB C

PRICE QUOTE

All prices quoted by the various proposers must be firm for the 2018-2019 school year. Proposal prices shall be from April 1, 2018 through March 30, 2019. The contract shall be for a period of one (1) year, with the option to renew annually for an additional three (3) years if the renewal is agreed to in writing by both parties.

All prices and quotations must be in ink or typewritten. No pencil figures will be permitted. Mistakes are to be crossed out and corrections inserted adjacent thereto and initialed by person signing bid. Also, correction made with corrections tape or fluid is to be initialed.

PROPOSAL COST FORM FOR DIGITAL VIDEO RECORDERS (DVR), CAMERAS AND ACCESSORY EQUIPMENT

Fee Schedule (cost of product, software & installation)

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALL INCLUSIVE COST BASED ON ABOVE SPECIFICATIONS FOR YEAR 1</td>
<td>$_________</td>
</tr>
<tr>
<td>ALL INCLUSIVE FEES FOR YEAR #2 (license fees)</td>
<td>$_________</td>
</tr>
<tr>
<td>ALL INCLUSIVE FEES FOR YEAR #3 (license fees)</td>
<td>$_________</td>
</tr>
<tr>
<td>ALL INCLUSIVE FEES FOR YEAR #4 (license fees)</td>
<td>$_________</td>
</tr>
</tbody>
</table>

Additional Services other than requested (specify if 1 time charge) cost

<table>
<thead>
<tr>
<th>Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Assumptions:

Assumes install of 300 DVR and Camera system (includes model no. and price). State model no. for each.

Assumes run rate for DVR install is 3-4 per day per tech.

Assumes DVR system recording can be accessible, can get acceptable Wi-Fi signal

Assumes minimum site access 5-days per week, 12 hours per day during 5 day work week

Assumes project to be completed by selected vendor Technicians

Assumes installs are completed on-site at two locations

Assumes unrestricted access to sites, vehicles and hardware to complete the project during the timeframe described. Any shipping charges are the responsibility of selected vendor

Installation includes 365 day warranty on workmanship.

Total $______________________________
The vendor should clearly specify the costs of the proposed installation service. The vendor should base their cost on product and installation and any incidental costs associated with their services.

a. Submit a price proposal to perform all services detailed in your scope of work.
b. Submit any other pricing/cost data necessary to carry out the project.

Proposal Questionnaire Questions in this package shall be completed and returned with the proposal. Offerors shall answer each question. Use additional pages if necessary, maintaining proper identification of items. If any question is not applicable (N/A) to your proposal, Offeror shall indicate in space for answering the question “N/A” rather than leaving the question blank.

Information on Your Organization. Submit general information about your organization. Comment, in detail, any potential changes anticipated in the organization structure or ownership. The District requires that if there are changes made in your organization which may affect the proposal submitted or the contract to be entered into with the District, it shall be incumbent upon the new organization to comply and meet with the terms of the proposal submitted and/or negotiated.

REFERENCES
(School Districts preferred, Denver Public Schools will consider Three (3) Large Organizational references)

<table>
<thead>
<tr>
<th>School System</th>
<th>Contact Name</th>
<th>Email Address</th>
<th>Phone Number</th>
<th>Fax Number</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Section III
Proposal Preparation and Submission Requirements

To enable the District to conduct a uniform review of all proposals submitted in response to this solicitation, components of the proposal shall be submitted as set forth below. The District reserves the right to reject submittals that do not follow the requested format.

**TAB A** - Cover letter and transmittal sheet (identify any exceptions to specifications or terms and conditions within this section).

**TAB B** - Management Summary. Include a management summary which provides an overview of proposed services.

**TAB C** - Technical Summary. Include a summary of your technical offering; an overview of products and services to be provided to the District.

**TAB D** - Schedule and Implementation Plan. Provide a detailed implementation plan.

**TAB E** - Submit a price proposal to perform all services detailed in your scope of work.

**TAB F** - Vendor Profile. Provide a Vendor Profile to include:
   A. An overview of the company
   B. The length of time the Vendor has been in business
   C. An outline of the Vendor’s background and overall qualifications
   D. Resumes of key personnel
   E. Provide a minimum of three client references; including complete addresses, telephone numbers and contact person. Describe the contract for each reference.

**TAB G** – Redacted Bid Response and FERPA
Section IV
Evaluation Criteria / Method of Award

This RFP will be evaluated by a team consisting of District employees representing our Transportation Department and staff members from the Department of Technology Services (DoTS). The evaluation team will evaluate and score proposals based upon the established criteria below:

<table>
<thead>
<tr>
<th>Category</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Bidders Capabilities</strong></td>
<td></td>
</tr>
<tr>
<td>• Management summary</td>
<td>10</td>
</tr>
<tr>
<td>• Terms and conditions compliant</td>
<td></td>
</tr>
<tr>
<td>• Written warranty certifications</td>
<td></td>
</tr>
<tr>
<td>• Ability to perform installation services</td>
<td></td>
</tr>
<tr>
<td><strong>Qualifications and Abilities</strong></td>
<td>10</td>
</tr>
<tr>
<td>• References - School Districts, Municipalities or other industries re: experience</td>
<td></td>
</tr>
<tr>
<td>• Past performance</td>
<td></td>
</tr>
<tr>
<td><strong>Pricing</strong></td>
<td>40</td>
</tr>
<tr>
<td>1. Scope of work compliant</td>
<td></td>
</tr>
<tr>
<td>2. Pricing</td>
<td></td>
</tr>
<tr>
<td>3. Value added components</td>
<td></td>
</tr>
<tr>
<td><strong>Schedules and Project Implementation</strong></td>
<td>15</td>
</tr>
<tr>
<td>• Overview</td>
<td></td>
</tr>
<tr>
<td>• Ability to supply appropriate equipment &amp; install schedule times for DVR, Camera &amp; Accessory installation</td>
<td></td>
</tr>
<tr>
<td><strong>Customer Service</strong></td>
<td>25</td>
</tr>
<tr>
<td>• Installation Support and Contact</td>
<td></td>
</tr>
<tr>
<td>• Ability to perform services offered</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>100</td>
</tr>
</tbody>
</table>

A. **Round One:** Evaluation scores will be based upon the written responses provided to the District for the RFP using the table above.

**Please Note:** **Round One will have a maximum point value of 100.**

B. **Round Two:** Will be an on-site presentation/interview to the Evaluation Committee. Vendors will be notified via e-mail that they have been invited to participate in this round. Please see schedule of activities. Round Two will be based on a ranking scale.

The District reserves the right to conduct negotiations with Vendors and to accept revisions of proposals.

During this negotiation period, the District will not disclose any information derived from proposals submitted or from discussions with other Vendors.
File the following in TAB A

Does your offer comply with all the terms and conditions? If no, indicate exceptions.  
Yes ________  No ________

Does your offer meet or exceed all specifications? If no, indicate exceptions.  
Yes ________  No ________

May any member of another governmental jurisdiction avail itself of this contract and purchase any and all items specified?  
Yes ________  No ________

State percentage of prompt payment discount, if offered.  
_________ %

The District has a VISA Procurement Card Program.  Will you accept the District's Visa as payment for goods and/or services purchased from this Proposal?  
Yes ________  No ________
DENVER PUBLIC SCHOOLS SUPPLIER PORTAL

Effective July 1, 2013, all new business conducted with Denver Public Schools will require you to be registered on the DPS Supplier Portal.

The Denver Public Schools (DPS) District is modernizing its Financial Management and Strategic Sourcing business processes to include two-way web-based communication with its Suppliers and Vendors. The benefits extended to our supplier/vendor business partners that register with DPS include:

- Electronic Bidding Events/Solicitations.
  - Bids and Proposals sent directly to your personal Supplier Portal account
  - Online bid responses, negotiations, awards, and much more
- Direct submission of electronic invoices (depending on your contractual relationship).
- Complete view of your contracts, purchase orders, invoices and payments online through your “Supplier Portal”.
- Ability to maintain your business profile, points of contact, diversity qualifications, list of commodities you wish to provide, W-9s, certifications and insurance documentation, along with optional subcontractor tracking.
- Historical record of your interaction and performance with DPS

Access to the supplier portal can be found here: http://purchasing.dpsk12.org/suppliersvendors/

Supplier Portal User Guides are available at same link (under the ‘Suppliers/Vendors’ link on the right-hand of the page).

DPS’s mission is to provide all students the opportunity to achieve the knowledge and skills necessary to become contributing citizens in our society.

With this purpose comes responsibility: we must ensure that we fulfill DPS’s commitments while upholding a high standard of integrity and ethical business conduct. We are proactively taking steps to assist in that aim by implementing IntegraReport.

**Letter from the CFO**

To anonymously submit information on potential fraud, waste, or abuse of District property, assets, and resources, please visit:

IntegraReport.com

DPS Subscriber Code: DPSK12

You can also call our automated phone hotline 24 hours a day, seven days a week

855-858-3344